

# Learning Management System

To further our efforts in providing the best compliance and risk mitigation services to our clients, we are pleased to introduce our new web-based, self-paced Compliance platform which will provide the required training your dealership needs to remain compliant with every transaction and avoid costly fines.

# This new training platform includes the following 8 modules:

- Adverse Action Rule
- IRS Rule 8300
- Paper Flow
- Privacy

- Red Flag Rule
- Risk Based Pricing Notices
- UDAAP
- OFAC

### Can You Afford to Pay **Penalties** for **Non-Compliance?**

**Dealers are fined millions of dollars** every year for not following the proper government regulations around the accessing and handling of customer's sensitive credit data. As the largest reseller of credit reports from all three bureaus – Experian, Equifax and TransUnion – 700Credit has always strived to provide a comprehensive and automated compliance solutions to keep you compliant with every credit report pulled.

This Compliance platform meets the guidelines set forth by the 3 major credit bureaus on the rules and regulations all business must follow when pulling a credit report and is required for every dealership that uses our credit report solution.

For more information, visit our website: www.700credit.com.

Compliance Requirement	Estimated Fine for Non-Compliance
Form 8300 and Reporting Cash Payments of Over \$10,000	If you willfully fail to file Form 8300, you can be fined up to \$250,000 (\$500,000 for corporations) or sentenced to up to 5 years in prison, or both
Red Flags Rule	\$3500 maximum civil penalty per violation
Adverse Action Notices	Liability for punitive damages is limited to \$10,000 in individual action and the lesser of \$500,000 or 1% of the creditor's net worth in class actions.
The Fair Credit Reporting Act	The civil penalties for noncompliance include paying up to \$1,000 in damages to the consumer. If the FTC takes civil action, the fine is a maximum of \$2,500 per violation.
Risk Based Pricing Notices	Maximum penalties of \$4,111 per violation

tab

compliance

shift

#### 866.273.3848 | sales@700credit.com

## **Required Compliance Training Courses**

#### **Baseline Training Courses**

Baseline Learnings and Training Courses (BLT)

- Single User License
- Baseline Learnings & Trainings and Certifications
  - Adverse Action
  - IRS Rule 8300
  - Paper Flow
  - Privacy, Safeguards & Disposal
  - Red Flags Rule
  - Risk Based Pricing Notices
  - UDAAP
  - OFAC

Add-On Services Available (Not included in base pricing)

Additional BLT Licenses

# **Additional Compliance Training Courses**

#### GCA Safeguards Courses

Guided Compliance Assistant Safeguards			
<ul> <li>Assigned Compliance Success Consultant</li> <li>ABLE Compliance Management System</li> <li>Information Security Electronic Assessments</li> <li>Information Security Trainings and Certifications <ul> <li>Privacy</li> <li>Privacy for the Shop</li> <li>Safeguards</li> <li>Disposal</li> <li>Red Flags</li> <li>OFAC</li> <li>Paper Flow</li> <li>Information Security Awareness</li> <li>Phishing</li> <li>PCI</li> </ul> </li> <li>Quarterly Phishing Penetration Testing <ul> <li>Remedial Training</li> </ul> </li> <li>Written Risk Assessments</li> <li>Vendor Assessments</li> <li>Vendor Assessments</li> <li>Quarterly Compliance Meetings with Qualified</li> <li>Individual, IT, and/or MSP to review and discuss: <ul> <li>Assessments/Audits/Inspections</li> <li>Phishing Results</li> <li>Trainings</li> <li>eTasks</li> <li>Industry News</li> <li>Seasonal Awareness</li> <li>Regulatory Updates</li> <li>Case Studies</li> <li>Procedures</li> <li>Best Practices</li> </ul> </li> </ul>	<ul> <li>Written Data/Document Retention Policy</li> <li>Written Information Security Program (ISP)</li> <li>Written Incident Response Plan (IRP)</li> <li>Annual Written Report to the Board</li> </ul> <b>Add-On Services Available</b> (Not included in base pricing) <ul> <li>Continuous "zero day" monitoring and breach detection of information security systems (provided by a third-party managed service provider (MSP) and requires separate contract with the MSP)</li> <li>Onsite Facility Safeguard Assessment         <ul> <li>Clean Desk/Screen</li> <li>Secure Document Areas</li> <li>Document Check-Out Log</li> <li>Open Guest Wi-Fi</li> <li>Vehicle NPI</li> </ul> </li></ul>		

#### GCA FE Courses

#### Guided Compliance Assistant Sales, Finance, and Advertising (GCAFE)

- Assigned Compliance Success Consultant
- ABLE Compliance Management System
- Sales/Finance/Advertising Electronic Assessments
- Sales/Finance/Advertising Trainings and Certifications
  - Adverse Action Rule
  - CAN-SPAM
  - Cooling-Off Period
  - Co-Signor Notice and Late Fees
  - Disparate Pricing
  - Disposal Rule
  - Do Not Call
  - Ethics
  - ECOA Reg B
  - FCRA
  - Financial Privacy Rule
  - First Payment Pencil Quotes
  - Fraud Alerts
  - GAP
  - Holder in Due Course Rule
  - IRS 8300
  - OFAC
  - Phishing
  - Red Flags Rule
  - Regulation M
  - Regulation Z
  - Risk Based Pricing Rule
  - UDAAP
  - Used Car Rule
  - Vehicle Insurance

- Remote Deal Jacket Auditing Via Secure Upload
- Written Audit Report
- Spot Review
  - Website
  - Social Media
- Quarterly Executive Compliance Meetings held virtually to review:
  - Assessments
  - Trainings
  - eTasks
  - Industry News
  - Seasonal Awareness
  - Regulatory Updates
  - Case Studies
  - Policies
  - Procedures
  - Best Practices

Add-On Services Available (Not included in base pricing)

- Onsite Deal Jacket Auditing and F&I Training
- Dealership Walkthrough
  - FTC Buyers Guide Audit
  - Monroney Sticker Audit
  - Key fob control
  - Plate/temp tag control

# **Additional Compliance Training Courses**

#### GCA BE Courses

#### Guided Compliance Assistant Environmental Health and Safety (GCABE)

- Assigned Compliance Success Consultant
- ABLE Compliance Management System
- EHS Electronic Assessments
- EHS Trainings and Certifications
  - Hazard Communication
  - Hazardous Waste
  - Waste Disposal
  - DOT Shipping & Handling
  - Vehicle Lift Safety
  - Bloodborne Pathogens
  - General Safety
  - SPCC
  - Forklift
  - COVID-19
  - Sexual Harassment
  - Discrimination
  - Workplace Violence
  - Active Shooter
  - OSHA Recording, Reporting, and
  - Posting
- OSHA Recordkeeping Module and Form Generator
- Click-N-Ship for DOT
- Parts Truck Manifest for DOT
- Quarterly Executive Compliance & Safety Team
- Meetings held virtually to review:
  - Assessments
  - Trainings
  - eTasks
  - Industry News
  - Seasonal Awareness

- Regulatory Updates
- Case Studies
- Policies
- Procedures
- Best Practices
- Safety Data Sheet Portal
  - Safety Data Sheets
  - Chemical Labels
  - Inventory List
- eTask Management
- Written Plans/Policies:
  - HazCom/AWAIR
  - PPE
  - Emergency Action
  - Fire Prevention
  - Lockout/Tagout

Add-On Services Available (Not included in base pricing)

- Onsite EHS Assessment with Written Report
- Chemical Inventory and SDS upload

#### **Product Pricing**

Product		Amount
Baseline Learnings & Training Courses	(price/month)	
Baseline Learnings & Trainings Additional User Seats	(price/month)	
Guided Compliance Assistant Privacy and Safeguards	(price/month/rooftop)	
Guided Compliance Assistant Sales, Finance and Advertising	(price/month/rooftop)	
Guided Compliance Assistant Environmental Health and Safety	(price/month/rooftop)	

#### Guided Compliance Assistant (GCA) Bundle Pricing

Product		Amount
Guided Compliance Assistant Privacy and Safeguards Guided Compliance Assistant Sales, Finance and Advertising	(price/month/rooftop)	
Guided Compliance Assistant Privacy and Safeguards Guided Compliance Assistant Environmental, Health, and Safety	(price/month/rooftop)	
Guided Compliance Assistant Environmental, Health, and Safety Guided Compliance Assistant Sales, Finance, and Advertising	(price/month/rooftop)	
Guided Compliance Assistant Privacy and Safeguards Guided Compliance Assistant Sales, Finance, and Advertising Guided Compliance Assistant Environmental, Health, and Safety	(price/month/rooftop)	

#### Guided Compliance Assistant (GCA) Add-On Service

Product		Amount
Onsite Assessments, Audits, and Inspections	(price/per visit)	

#### 866.273.3848 | sales@700credit.com